

# TFM The Friendly Mortgage Company

## Retail Commission Calculation: Simplified

Retail Calculation

From: January 01, 2003 To July 31, 2006

**Loan Officer:** ALFREDO GRIFFIN

**Loan Number:** 201-0004

Borrower: LACKEY| JOHN

Loan Type: CONV

Loan Product: 30 year fixed

Multi-LO Split: 20%

Closing Date: 02/25/2005

Loan Amount: \$225,000

GL Description	Account Balance	Calculation Method	%	Sub Total	Commission Amount	Commission Amount after multi-LO Split
PROCESSING FEE	400.00	G	100.0000	\$400.00	\$400.00	
CORPORATE MINIMUM INCO	-380.00	A	100.0000	\$(380.00)	\$(380.00)	
COMMISSION QUALIFIER AM		F	100.0000	\$20.00	\$0.00	\$0.00
POINTS	2,250.00	G	50.0000	\$1,125.00	\$1,125.00	\$225.00
ORIGINATION FEE INCOME	2,000.00	G	50.0000	\$1,000.00	\$1,000.00	\$200.00
YIELD SPREAD PREMIUM	5,000.00	G	50.0000	\$2,500.00	\$2,500.00	\$500.00
DUE FROM LOAN OFFICER /	0.00	G	100.0000	\$0.00	\$0.00	\$0.00

Commission earned for loan#: 201-0004 \$925.00

Commission Paid to Date: \$0.00

Commission Due to Loan Officer: **\$925.00**

Total Commission earned this period for: ALFREDO GRIFFIN \$925.00

Paid to Date:

<b>Commission due:</b>	<b>\$925.00</b>
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Adjustments	02/25/2005	Draw Reimbursement	\$(600.00)
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	02/25/2005	Rent	\$(300.00)
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<b>Net Commission due for: ALFREDO GRIFFIN</b>	<b>\$25.00</b>
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# TFM The Friendly Mortgage Company

## Retail Commission Calculation: Simplified

Retail Calculation

From: January 01, 2003 To July 31, 2006

**Loan Officer: BUD BLACK**

**Loan Number: 201-0001**

Borrower: COLON| BARTOLO      Loan Type: CONV      Loan Product: 30 Year Fixed  
 Multi-LO Split: 100%      Closing Date: 02/25/2005      Loan Amount: \$250,000

GL Description	Account Balance	Calculation Method	%	Sub Total	Commission Amount	Commission Amount after multi-LO Split
PROCESSING FEE	400.00	G	100.0000	\$400.00	\$400.00	
CORPORATE MINIMUM INCO	-380.00	A	100.0000	\$(380.00)	\$(380.00)	
COMMISSION QUALIFIER AM		F	100.0000	\$20.00	\$0.00	\$0.00
POINTS	2,500.00	G	50.0000	\$1,250.00	\$1,250.00	\$1,250.00
ORIGINATION FEE INCOME	2,000.00	G	50.0000	\$1,000.00	\$1,000.00	\$1,000.00
YIELD SPREAD PREMIUM	6,000.00	G	40.0000	\$2,400.00	\$2,400.00	\$2,400.00
DUE FROM LOAN OFFICER /	0.00	G	100.0000	\$0.00	\$0.00	\$0.00

Commission earned for loan#: 201-0001      \$4,650.00  
 Commission Paid to Date:      \$0.00  
 Commission Due to Loan Officer:      **\$4,650.00**

**Loan Number: 201-0002**

Borrower: DONNELLY| BRENDAN      Loan Type: CONV      Loan Product: <ALL>  
 Multi-LO Split: 100%      Closing Date: 02/24/2005      Loan Amount: \$275,000

GL Description	Account Balance	Calculation Method	%	Sub Total	Commission Amount	Commission Amount after multi-LO Split
PROCESSING FEE	350.00	G	100.0000	\$350.00	\$350.00	
CORPORATE MINIMUM INCO	-380.00	A	100.0000	\$(380.00)	\$(380.00)	
COMMISSION QUALIFIER AM		F	100.0000	\$(30.00)	\$(30.00)	\$(30.00)
POINTS	2,500.00	G	50.0000	\$1,250.00	\$1,250.00	\$1,250.00
ORIGINATION FEE INCOME	2,100.00	G	50.0000	\$1,050.00	\$1,050.00	\$1,050.00
YIELD SPREAD PREMIUM	6,500.00	G	40.0000	\$2,600.00	\$2,600.00	\$2,600.00
DUE FROM LOAN OFFICER /	-300.00	G	100.0000	\$(300.00)	\$(300.00)	\$(300.00)

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## Retail Commission Calculation: Simplified

Retail Calculation

From: January 01, 2003 To July 31, 2006

Commission earned for loan#: 201-0002 \$4,570.00  
 Commission Paid to Date: \$5,000.00  
 Commission Due to Loan Officer: **\$(430.00)**

**Loan Number: 201-0003**

Borrower: ESCOBAR| KELVIM Loan Type: CONV Loan Product: <ALL>  
 Multi-LO Split: 100% Closing Date: 02/26/2005 Loan Amount: \$300,000

GL Description	Account Balance	Calculation Method	%	Sub Total	Commission Amount	Commission Amount after multi-LO Split
PROCESSING FEE	400.00	G	100.0000	\$400.00	\$400.00	
CORPORATE MINIMUM INCO	-380.00	A	100.0000	\$(380.00)	\$(380.00)	
COMMISSION QUALIFIER AM		F	100.0000	\$20.00	\$0.00	\$0.00
POINTS	3,000.00	G	50.0000	\$1,500.00	\$1,500.00	\$1,500.00
ORIGINATION FEE INCOME	2,500.00	G	50.0000	\$1,250.00	\$1,250.00	\$1,250.00
YIELD SPREAD PREMIUM	6,900.00	G	40.0000	\$2,760.00	\$2,760.00	\$2,760.00
DUE FROM LOAN OFFICER /	0.00	G	100.0000	\$0.00	\$0.00	\$0.00

Commission earned for loan#: 201-0003 \$5,510.00  
 Commission Paid to Date: \$0.00  
 Commission Due to Loan Officer: **\$5,510.00**

Total Commission earned this period for: BUD BLACK \$14,730.00

Paid to Date: \$5,000.00

<b>Commission due:</b>	<b>\$9,730.00</b>
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<b>Net Commission due for: BUD BLACK</b>	<b>\$9,730.00</b>
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